

**FORM NL-40 - BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS****UNITED INDIA INSURANCE COMPANY LIMITED****BUSINESS ACQUISITION FROM DIFFERENT CHANNELS - QUARTER 3 2015-16**

Rs in Lacs

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	3435807	144697	3280190	125336	10029881	430651	10680004	373905
2	Corporate Agents-Banks	263312	13184	309688	14389	747020	41734	818083	42248
3	Corporate Agents -Others	11718	2361	31529	1149	143677	5960	109390	4328
4	Brokers	91199	66401	82971	51591	334885	195949	239297	174841
5	Micro Agents	35	1	39	3	280	16	5288	169
6	Direct Business	267233	63103	440880	55306	1057900	206795	1316527	181389
	Total (A)	4069304	289747	4145297	247774	12313643	881105	13168589	776880
1	Referral (B)	0	0	0	0	0	0	0	0
	Grand Total (A+B)	4069304	289747	4145297	247774	12313643	881105	13168589	776880

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold